

Buker's Taxanalysis[®]

Buker's Taxanalysis Plus³² Software



A Fast, Powerful Program for Your Lenders to Analyze Tax Returns and Personal Financial Statements

Powerful, yet easy to use, *Buker's Taxanalysis Plus³²* is the solution for cash flow analysis. No other software gives your institution the flexibility and power of *Buker's Taxanalysis Plus³²*.

Now also performs:

Traditional Business Cash Flows for Partnerships, S Corporations and C Corporations.

Global Cash Flows that automatically combine the cash flows and debt for any of these business entities with their individual owners.

***Buker's Taxanalysis Plus*³² Software**

Powerful yet easy to use, *Buker's Taxanalysis Plus*³² is the solution for personal cash flow analysis – from the simplest to the most complex tax returns and personal financial statements. Even if you have never used our Buker's Taxanalysis Worksheet, you will find *Buker's Taxanalysis Plus*³² so user-friendly and logical that you will be up and running the software in minutes.

The Risks of Incorrectly Analyzing Tax Returns

The Problem: Many institutions analyze tax returns using simplified AGI-based worksheets developed in-house that are just plain wrong. Cash flow is often overstated; the lender doesn't realize it; and bad loans are the result.

The Solution: Buker's Taxanalysis provides a standardized cash flow analysis system that can be used by all lenders in all departments to analyze returns with precise accuracy.

Buker's Taxanalysis allows banks to eliminate incorrect "pet" cash flow approaches used by various lenders.



Training Bank Examiners in Buker's Taxanalysis

Through the FFIEC, we have provided Buker's Taxanalysis training to examiners from all five Federal regulatory agencies and many of the state banking departments:

- Office of the Comptroller of the Currency (OCC)
- Federal Deposit Insurance Corporation (FDIC)
- Board of Governors of the Federal Reserve System (FRB)
- National Credit Union Administration (NCUA)
- Office of Thrift Supervision (OTS)

Buker's Taxanalysis training allows examiners to quickly identify the systemic risk in a bank's cash flow underwriting.

We invite you to take advantage of this same Buker's Taxanalysis system as used by many bankers and examiners to make your good lenders better!



Developed Specifically for Your Lenders

*Buker's Taxanalysis Plus*³² gives your lenders the tools necessary to quickly analyze the most complex income tax returns.

- Enables lenders to quickly and systematically review an individual income tax return and accurately determine a borrower's cash flow available to service debt.
- Guides lenders through the cash flow analysis with a thorough, easy-to-use standardized format.
- Allows credit administrators and senior officers to quickly critique cash flow analyses on loans pending approval.

Individual tax returns are often used to estimate the borrower's annual income. But *income* as shown on the return and actual cash flow are radically different.

Using *Buker's Taxanalysis Plus*³², loan officers can bridge this gap by:

- quickly finding information vital to a cash flow analysis
- converting income or loss items to their actual cash flow equivalent
- analyzing pass-through entities – Partnerships, S Corporations, estates, trusts, REMICs, LLCs and LLPs – and their effect on cash flow.

***Buker's Taxanalysis Plus*³² is Appropriate for a Variety of Lenders**

*Buker's Taxanalysis Plus*³² is suitable for the following types of lending departments who analyze the cash flow of individual borrowers:

Private Banking
Real Estate
Commercial
Retail/Consumer

Automates the Entire Buker's Taxanalysis Approach with Increased Speed and Flexibility

- **Fast Analysis of Complex Tax Returns**
 - If you offer 24-hour loan turnaround, *Buker's Taxanalysis Plus*³² can be the perfect complement to your existing loan analysis software.
- **Analyze Multiple Years' Tax Returns**
 - Analyze up to five year's tax returns and personal financial statements to determine the cash flow available to service debt for each respective year.
- **Free Up Your Senior Lenders**
 - *Buker's Taxanalysis Plus*³², so easy to use, allows your junior loan officers and credit analysts to spread complex, multiple-year tax returns.
- **Picks Up Where Credit Scoring Software Leaves Off**
 - *Buker's Taxanalysis Plus*³² handles that large middle group of loan applications that is not immediately approved or declined and "needs more work" to reach a final decision. This group will, in most cases, still need a tax return analysis to determine cash flow.



"I would not hesitate to recommend Taxanalysis software to any financial institution, and in fact would question why the software was not already being used."

Bill Schwerin
Executive Vice President
The Mechanics Bank

Your Multiple-Year Tax Return Analysis Just Became Easy

*Buker's Taxanalysis Plus*³² allows you to analyze up to four year's historical tax returns and one year's recurring/projected cash flow *simultaneously*.

- **See Each Type of Cash Flow by Activity**
 - For each year's return, each type of cash flow activity is broken out separately – sole proprietorships, rentals, Partnerships, S Corporations, etc.
- **All Activities Captured on a Single Concise Recap Sheet**
 - Allows you to see all five year's information on one Master Worksheet on an activity-by-activity basis.
- **At a Glance – View Each Year's Cash Flow Components Side-by-Side**
 - Quickly see in which activities cash flow is increasing or decreasing over time, and which activities are the *real cash engines*.
- **Analyze an Unlimited Number of Partnerships, etc.**
 - There are *no limits* on the number of Partnerships, S Corporations, estates, trusts, rentals, Schedule Cs or Fs you can analyze for each year.
- **Separately Itemize Existing and Projected Borrower Debt**
- **Calculate Six Different Types of Cash Flow**
- **Handle Anything on a Tax Return**
 - Comprehensive worksheets allow you to capture *anything* that can show up on a tax return.



Find the Right Tax Return Line Reference Every Time – Automatically!

For each year, *Buker's Taxanalysis Plus*³² tells your lender exactly which tax form and which line number to go to, to find the key component of cash for that activity.

These tax return line references change *automatically* as you move from one year's return to another. Simply select the year you want and the software displays the correct line number for that part of the return you are analyzing.

View Ten Ratio Analysis Options Simultaneously

The software automatically computes and displays the ten most commonly used ratios for making credit decisions. Included are multiple versions of debt service ratios, debt coverage ratios and standard Fannie Mae formats.

- **Custom User-defined Ratios Also Available**
 - Create customized ratios using *any* of the cash flow and/or debt items the program calculates. Use any worksheet or sub-worksheet total to generate custom ratios in your evaluation of a borrower's cash flow. The ten basic ratios are available as a default and can be used as a springboard in creating your own ratios.
 - Add or subtract items in the numerator and denominator of each ratio. Use a simple point and click to select a key cash flow/debt line item to add or subtract to any other cash flow/debt item.
- **Custom User-defined Averages**
 - Select any worksheet or sub-worksheet item and create custom averages over any or all of the calculated years. Customize your *Buker's Taxanalysis Plus*³² output to reflect any multiple-year averages your bank prefers.
- **Incorporate Custom Ratios and Averages in your Reports**

Additional Features That Improve Your Cash Flow Analysis

Clients using *Buker's Taxanalysis Plus*³² sometimes ask us to consider adding new features they think would be helpful in improving their cash flow analyses. We listen to our clients and constantly strive to make improvements to the software that benefit everyone.

■ Customized Printing and Exporting Versatility

- Select any number of pages for preview, printing or export all or part of your Buker's Taxanalysis to other applications like Lotus or Excel from one easy-to-use screen. Use Print Preview to select specific pages to print or copy directly to a Word document and paste any or all of your Buker's Taxanalysis into your loan write-up.
- Print in a compressed form that allows multiple schedules on one page. Print a list of cash flow totals for multiple activities on one page. Print your notes on one page or behind each worksheet.

■ Input Data Directly on the Recap or Use the Sub-worksheets

- Input directly on the Recap Sheet or access the sub-worksheets for line-by-line input. Users of the *Personal Financial Statement* module will save valuable time inputting directly on the PFS Recap Sheet. For extensive assets and liabilities in multiple subcategories, the sub-worksheets can help lenders input and organize the data.

■ Common Sizing for Personal Financial Statements and Buker's Taxanalysis Cash Flow Recap

- Display and print percentages for all main categories in both the Buker's Taxanalysis and PFS Recap Sheets. Use the percentages as a tool to establish trends on a historical basis and apply that to the projected year.

■ Toggle between Buker's Taxanalysis Cash Flow Recap Sheet and PFS

- For a given borrower, you can toggle back and forth between the Buker's Taxanalysis Cash Flow and PFS by simply clicking on a button on the toolbar.

■ Customize File Locations

- For security and flexibility, each borrower's information may be stored in one or more file locations.

■ Footnoting

- Available for all worksheet screens.



■ Help Index

- Explains the "how to" of each Buker's Taxanalysis adjustment on each schedule and where to find it in the tax return.
- Context-sensitive help
 - Simply press F1 for information on any module in the program. A simple key-stroke will direct you to the correct help section for the corresponding worksheet.



"I began using Taxanalysis 14 years (and three banks) ago. I am very satisfied with the program and highly recommend it. I am impressed by the way Buker has made enhancements to the program and software year after year. Taxanalysis has kept up with changing technology and the demands of a well-educated workforce."

Glenna Olson
Senior Vice President
Managing Director
Private Client Group
US Bank

***Buker's Taxanalysis Plus*³² Also Offers Comprehensive Personal Financial Statement Analysis**

Your lenders will appreciate the powerful Personal Financial Statement (PFS) module that allows them to analyze up to four year's historical PFS and one year's projected PFS side-by-side.

- **Spread Multiple Asset and Liability Groups**
 - Spread up to eleven asset groups and eight liability groups with multiple subcategories for each year's PFS.
 - Enter *unlimited* items in the subcategories.
- **Inside and Outside Net Worth**
 - Computed automatically with user adjustments available.
- **Automatic Multiple Ratio Options**
 - Select the ratio(s) you want and print them.
- **Liquid and Non-Liquid Assets**
 - Up to four groups of liquid assets and seven groups of non-liquid assets may be input separately.
- **Input and Track Liabilities**
 - Enter up to eight separate liability groups.
- **Summary of Key Balance Sheet Information**
 - After entering all assets and liabilities for each year's PFS, *Buker's Taxanalysis Plus*³² summarizes certain key balance sheet information on a recap schedule:
 - inside and outside net worth
 - off-balance-sheet commitments and contingencies
 - key balance sheet information
- **Commitments and Contingencies**
 - Input and track the off-balance-sheet commitments and contingencies that can "blindside" lenders.

Traditional Business Cash Flows for Partnerships, S Corporations and C Corporations

You can separately analyze the cash flow of any Partnership, S Corporation or C Corporation from either tax returns or financial statements for up to five years.

Each of these business entities plus a Global Cash Flow combining any business with its individual owners is accessed by the click of a button on the toolbar.

- **Spread and Analyze Unlimited Numbers of Businesses**
 - Spread as a separate entity and save as a separate file. Can be easily e-mailed or exported into Microsoft Excel for inclusion in loan write-ups. Retrieve alphabetically.
- **Customizable Cash Flow Screens**
 - Up to 26 custom adjustments can be added to the cash flow recap screen and saved as a default format for lenders.
- **Debt Service and Debt Coverage Ratios**
 - Each ratio is automatically provided at the bottom of the cash flow recap screen for easy access. Debt service and debt coverage ratios are each provided in two formats; one set with existing debt only, and a second set with existing and proposed debt.
- **Track Multiple Categories of Existing Debt and Proposed Debt Separately**
 - *Buker's Taxanalysis Plus*³² can compute how much Proposed Debt to loan to a client. Enter the loan amount, interest rate, number of payments and term and the software will compute monthly and annual payments as interest-only or principal and interest. Enter unlimited proposed debt pieces, analyze and save separately. View the borrower's cash flow before and after all debt.

Global Cash Flow Capability

You can combine the cash flow, existing debt, and proposed debt of any number of Partnerships, S Corporations or C Corporations with that of their individual owners to arrive at a Global Cash Flow for up to five years.

■ Select Any Number of Business Entities and Related Owners

- Analyze Global Cash Flow combining all cash flow, existing and proposed debt via the file selection screen. There is no limit to the number of business entities and individuals that can be combined.

■ Customize Percentage Ownership of Individual in a Business Entity

- Customize the *applicable percentage ownership* if an individual has less than 100% ownership. Only that percentage of the business cash flow and debt will be included in the Global Cash Flow.

■ Combine Multiple Owners with their Related Businesses

■ Combine Multiple Business Entities with One Common Owner

- If an individual owns 100% of two businesses, click on those two businesses and combine each of them with the individual to arrive at a Global Cash Flow.

■ Combine Unlimited Numbers of Businesses and Individuals

- You have total flexibility as to how many individuals, applicable percentage ownership, and/or business entities are combined in the Global Cash Flow.

■ Global Debt Service and Global Debt Coverage Ratios

- Each ratio is automatically provided at the bottom of the cash flow recap screen for easy access. Global debt service and global debt coverage ratios are each provided in two formats, one set with existing debt only, and a second set with existing and proposed debt.

■ Save Each Global Cash Flow with Ratios as a Separate File

- Save separately for easy e-mailing and exporting into Microsoft Excel for inclusion in loan write-ups. Or copy and paste directly into Microsoft Word. Retrieve all Global Cash Flow files alphabetically.

■ Create and Save Multiple Alternative Schemes

- Save various combinations of individuals and entities as a separate scheme within the same Global Cash Flow file simply by giving each scheme a different name.



“Taxanalysis software and training provides our lenders and underwriters with the most comprehensive, complete and current information concerning tax treatments and how they impact our borrowers. This resource is invaluable and is a critical part in helping us to accurately evaluate our client’s cash flow and make sound credit decisions.”

*Dave Hansen
Regional Vice President
West Coast Bank*

System Requirements

- Microsoft Windows platform including XP and Vista
- 25 MB of hard disk space for program installation
- Adequate hard disk space for storage of client files
- Display should be set to true color or at least 32,000 colors
- 64 MB of available memory
- Multi-session CD-ROM drive (for program installation only)

Fax or Call for Your Free Demonstration Disk

We invite you to sample the speed and flexibility of *Buker's Taxanalysis Plus*³² in your own institution. To obtain your free demonstration disk, please use the enclosed FAX Request Form or contact us directly.

We cordially invite you to visit our web site at www.taxanalysis.com



Other Valuable Buker's Taxanalysis Products

Training Seminars – *Buker's Taxanalysis & Buker's Taxanalysis II*

- Intensive training on how to quickly analyze individual tax returns to determine a borrower's cash flow.
- Incorporates the latest tax law changes for each year.
- Teaches your lenders the proprietary Buker *Hub* system, allowing them to analyze returns with far greater accuracy in a fraction of the time they now spend.
- Focuses on the critical parts of a return where the real cash flow is.
- Provides invaluable tools that your lenders can put to work immediately.
- One-time training that changes the whole way your lenders will look at tax returns.

Please call for our comprehensive training brochure.

Buker's Taxanalysis III Training Seminar

- Designed for your lenders who have previously attended Buker's Taxanalysis training and wish to stay current on tax law changes and enhance their cash flow skills.

Please call for a *Buker's Taxanalysis III* brochure.

Buker's Taxanalysis Self-Study

- A thorough self-study course for institutions who wish to make their lenders proficient in tax return analysis but cannot sponsor a seminar at this time.

Please call for a Self-Study brochure.

Buker's
Taxanalysis[®]

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